Fiscal Sponsorship Information Session

Laura Ciotti, Fiscal Sponsorship Manager
Heather Allen, Fiscal Sponsorship Consultant
Our Mission

Fuel the effectiveness of nonprofits with guidance, expertise, and capital.
Agenda

What is Fiscal Sponsorship?
Fiscal Sponsorship @ Propel
Application Process
Q&A
Fiscal Sponsorship

- Accept tax-deductible donations and grants
- Build capacity and test ideas before launching
- Administrative coaching and other support
- There are different models
MODEL C
— PREAPPROVED GRANT RELATIONSHIP —

Why Fiscal Sponsorship

• Launch a Nonprofit
• Grant Support
• Learn to manage Financial Systems
• Coaching and Resources for Emerging Organizations
• Access Workshops and Trainings
Nonprofit Lifecycle Capacity Placement

Lifecycle Stage
- Programs
- Management
- Governance
- Financial Resources
- Administrative Systems
Propel Doesn’t Offer

**Accounting** - Groups track and manage their own financial records. Propel can offer guidance, resources and support.

**Grant writing and prospecting** - Groups find opportunities and draft applications. Propel offers coaching and feedback.

**501c3 filing** - We can refer clients to lawyers or other groups that specialize.

**Sponsorship for (most) Government Grants**
**We Don’t Sponsor**

<table>
<thead>
<tr>
<th>Groups that already have 501c(3) status</th>
</tr>
</thead>
<tbody>
<tr>
<td>LLC’s- private/individual benefit vs. public benefit</td>
</tr>
<tr>
<td>Groups conducting activities involving international financial transactions</td>
</tr>
<tr>
<td>Work requiring specialized licenses such as mental health care, medical services, personal care, or childcare</td>
</tr>
<tr>
<td>Raising funds through charitable gambling</td>
</tr>
<tr>
<td>Most government grants- Federal, State and Local</td>
</tr>
</tbody>
</table>

Nonprofits CAN do advocacy, but there are limitations
Our Approach

Partners for Emerging Organizations

You know What You Do Best

Independence, Trust and Accountability
Eligibility Criteria

- Aligned with the Propel Nonprofits mission, vision, and values
- Have programming located in Minnesota, North Dakota, South Dakota, Wisconsin, Iowa, or the Native nations therein
- Have a clear charitable mission
- Willing to incorporate if not incorporated
- Secure an EIN
- Have a plan to achieve financial viability and programmatic success
Other Considerations

Past the "Idea" Phase

Ready to raise charitable funds - or soon will be

Capacity to carry out charitable purpose

Connected and accountable to your community
## Costs

<table>
<thead>
<tr>
<th>Costs</th>
<th>Amount</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Onboarding fee</td>
<td>$300</td>
<td></td>
</tr>
<tr>
<td>Annual Renewal fee (September)</td>
<td>$100</td>
<td></td>
</tr>
<tr>
<td>Competitive cost on all donations received by Propel</td>
<td>7%</td>
<td>Administrative cost for Government grant funds</td>
</tr>
<tr>
<td>Administrative cost for Government grant funds</td>
<td>9%</td>
<td></td>
</tr>
</tbody>
</table>
Questions?
Resources

- Fiscal Sponsorship National Directory
  https://www.fiscalsponsors.org/

- Minnesota Council of Nonprofits
  https://www.minnesotanonprofits.org/

- Fiscal Sponsorship: 6 Ways to Do it Right
  Gregory L. Colvin and Stephanie L. Petit
For More Information

Propel Fiscal Sponsorship
https://propelnonprofits.org/fiscal-sponsorship/
Email: FS@propelnonprofits.org

Propel Team Contacts
Laura Ciotti, Senior Fiscal Sponsorship Program Manager
lciootti@propelnonprofits.org 612-249-6748

Heather Allen, Fiscal Sponsorship Consultant
hallen@propelnonprofits.org 612-249-6682
Thank You!